

Join us for an Autumn TetraHui Share & Learn Event 10th September 2010

Overview

A share and learn TetraHui focusing on celebrating our synergy, success, inter-dependence and sustainability as TetraMap facilitators.

This event will be informal, relaxed, fun and another chance to network and learn.

A great way to start the Autumn, and celebrate what's right with the world!

Details

Venue - De Vere Hotel, Harben Near Milton Keynes

<http://www.devere.co.uk/our-locations/harben.html>

- Start at 10am – finish by 4.30
 - For those that want to join us the evening before we have a room & dinner rate of £66.50 (plus VAT) or £42.50 B&B only
- **Costs are kept low: £75 (plus VAT)** will cover the venue, lunch and afternoon tea.
- Bring a guest for the day - new TetraMappers welcome.

What's on the agenda?

1: The TetraMap of Visionary Planning – “Why are we Doing This”

We will take you through the “Why are we Doing This” experience using the Nature of Planning workbook. You will learn how to facilitate and build a 1 day event using the exercises and how to create compelling short and long-term visions that strategically address, outputs, systems, culture and image. We will share a case study from a recent programme and you will have the opportunity to apply the learning to your own business.

2: Selling the benefits of TetraMap !

Whether you're an independent facilitator, training consultancy or in-house trainer you will benefit from improving your TetraMap selling skills. Using examples from the Nature of Sales and Service Workbook (WICLT) we will explore how to ensure your pitch reaches all 4 elements and how to deal with those difficult questions and objections. We will share what has worked for us in our business and how you can fulfill customer needs, manage customer challenges and create a win/win from every sales event.

3: Step up your facilitation skills

Learn how to engage your audience from the moment they enter the classroom and keep them engaged back in the workplace. Together we will create 'something different' that you can take back and use to liven up your training events. Will also consider the wonder and value of each presenter's natural style, and how they impact on the learner. Value YOURSELF. Your message is important. Connect, engage and enjoy!

4: Share and Learn

This session will be in 2 parts, we will share news and events from the worldwide TetraCommunity., and you will be given the opportunity to take centre stage and share your own TetraMap experiences. Time will be limited, so if you have something you would like to share please let me know in advance.

What to do next?

- Save the date
- Invite a friend or colleague
- Register by:
 - email: anneclews@tetramap.co.uk or
 - Telephone: 0844 4150903

We hope you can make it.

